

# *Insourcing* with Bancroft:

## Cost-effective, flexible, quality-controlled

### Looking for a more profitable alternative to outsourcing?

**Bancroft** provides the resources necessary to fulfill a process, task or function for your company – from packaging, sorting and assembly, to copy center, mail room and light cleaning, and much more.

Plus, by choosing Bancroft, you're employing workers who happen to have disabilities – a **highly motivated, reliable** labor source. It's a way to give back to the community and benefit your business, too.

### Other key benefits of Bancroft Insourcing

- Your work is kept in-house, where you can maintain control and oversight.
- Your expertise is then focused on your core competencies.
- Your company pays Bancroft a contract fee, at competitive industry rates.
- Bancroft will partner with you to screen, hire and provide on-site supervision to the crew. We also handle payroll and insure each employee.
- Enhances workforce diversity while not compromising quality or productivity.
- Bancroft provides free engineering support, to design the work flow to enable the highest level of productivity.
- This service supports federal equal-opportunity employment requirements for federal government contractors. It also helps keep jobs here in the USA.

### Bancroft Insourcing also provides

- Ongoing support for the employer and employees
- ADA consultation and technical assistance
- Employer/employee sensitivity training
- Measurement of employer and employee satisfaction

### Other options for employers

Bancroft offers a variety of other employment options for employers. To learn more, contact us at the number shown at bottom right.

### Our credentials

Bancroft is a leading nonprofit organization with over 125 years of experience helping people with disabilities maximize their potential for independent, fulfilling and productive lives. We currently partner with more than 50 employers, for whom we provide dependable, enthusiastic employees who appreciate the opportunity to work.

Bancroft's employment services are guided by our Business Advisory Committee, comprised of area business leaders. We're also a member of the Chamber of Commerce of Southern New Jersey.



Bancroft's supported employment services for adults are fully accredited by CARF International, the Commission on Accreditation of Rehabilitation Facilities.

Bancroft admits people of any race, color, religion, national or ethnic origin to all programs, activities, rights and privileges generally provided to people served by the organization.

### Bancroft Insourcing has worked for:

Advantage Janitorial Solutions  
Alcan Packaging / Wheaton Science Products  
Barton & Cooney  
Early Childhood Resources  
Friendly's Restaurant  
Harcourt  
Kelley Law Offices  
Siemens Communication Systems, Inc.

*For a complete list of our Employment Partners, please visit our website at [www.bancroft.org](http://www.bancroft.org)*

### A word from one of our employers

*"The Bancroft employees are very happy at their job, and the same time they raise the morale of our entire work force. This program has solved a very real business problem for us in locating conscientious, dependable workers for this type of specialized work. Outsourcing was eating up our profit margins, whereas the insourcing program kept the margins optimized and the work local."*

– **Wayne Mozzo**, business consultant; former director of operations at Wheaton Science Products and at Siemens Communication Systems, Inc.

### Bancroft Adult Employment Services headquarters:

Jacob Schaefer Center  
1981 Old Cuthbert Road  
Cherry Hill, NJ 08034

### For more information

To learn more, please call Rosemarie Dougherty at **(856) 428-0685, ext. 145.**

[www.bancroft.org](http://www.bancroft.org)